

ShoreView Industries is a Minneapolis-based private equity firm, founded in 2002. ShoreView invests in the middle market, across a wide range of industries, by partnering with established family and entrepreneur-owned businesses.

ShoreView has raised over \$1.3 billion of committed capital across four private equity funds. Each investment is tailored to meet the diverse needs and objectives of the business owner or shareholder group.

### **KEY FIRM FACTS**

- ShoreView has invested in more than 150 companies
- Fund IV \$425 million | 15-year fund life
- Minority and control positions
- First institutional capital in over 85% of its investments

#### PLATFORM INVESTMENT CRITERIA

# **Transaction Types**

- Recapitalizations
- Management buyout
- Minority growth equity
- Corporate divestiture

#### Size

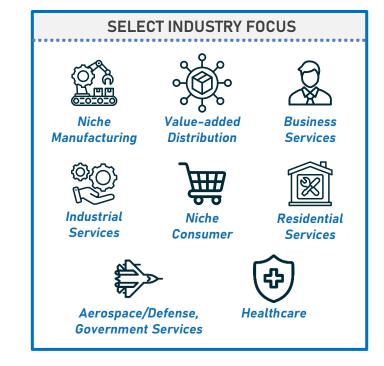
EBITDA: \$4 - \$25 million

- Revenue: \$20 - \$300 million

Equity Investment: Up to \$100 million

## **Company Attributes**

- Established company based in North America
- Diverse customer base with stable, defensible market position
- Favorable industry dynamics



\*Will consider strategic add-ons anywhere in the world with at least \$1.0 million of revenues

### CONTACT

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## **CURRENT PORTFOLIO COMPANIES**



**Corporate Relocation** – asset-light provider of employee relocation services on a global basis



**Morilee** – prominent international designer and manufacturer of specialty occasion dresses, primarily for the wedding industry



Cornerstone Foodservice – leading designer and provider of foodservice equipment for the hospitality sector



**Winzer** – is a general line distributor of fasteners and consumable maintenance supplies



Molded Dimensions – supplier of precision rubber and urethane components used as vital components in industrial equipment



American Eye Associates – leading retina surgery and ophthalmology group based in Southern California



**Diversified Search** – executive search firm primarily within corporate, healthcare, higher education, and non-profit industries



**Elevator Systems** – supplier of elevator controllers and ancillary products



Victory Air and Equipment – distributor of abrasives, paint, blasting equipment and accessories, and replacement parts



**Aeronix** – supplier of data transfer, signal analysis, and communications products and engineering services primarily to the defense industry



**8020 Consulting** – provider of financial consulting services in Southern California



**AllOver** – provider of marketing execution services for point-of-purchase ("POP") and out-of-home ("OOH") channels



All Surfaces – specialty distributor of flooring sundries, hard surfaces, and carpet pad



**Oak Electric Service** – installs and services home standby generators, solar panels, battery storage, and electric vehicle charging stations



**Garner Industries** – manufacturer and supplier of level measurement sensors as well as a custom injection molder



**P&F Industries** – designer, manufacturer, and distributor of pneumatic power tools

## **SELECT EXITED PORTFOLIO COMPANIES**



**Axygen** – manufacturer of proprietary plastic laboratory consumables used in research and drug discovery by scientists and lab technicians



**BBB Industries** – remanufacturer of aftermarket electrical components for automobiles and light trucks



**Protective Industries** – manufacturer of plastic and vinyl protection products including caps, plugs, tubing, edge liners, fasteners and netting



Fabreeka – provider of engineered vibration– isolation and shock–control products, including isolation pads, rubber–bonded metal isolators and systems



Twinco Romax – vertically integrated manufacturer and distributor of proprietary and nationally branded automotive and truck maintenance fluids



**Abrasive Products & Equipment** – supplier of specialty abrasives, blasting equipment and accessories, and replacement parts



TMI International – manufacturer and distributor of strip doors, air doors, industrial curtains/separators, loading dock accessories, and flexible PVC products



**Niagara Thermal Products** – designer and manufacturer of highly-engineered, compact heat transfer products



**GET** – designs, sources, and distributes branded tableware products that are used by commercial hospitality and institutional foodservice providers



MI Windows and Doors – manufacturer of vinyl and aluminum windows for both the new construction and remodeling markets



**World Wide Packaging** – designer and manufacturer of primary packaging for the cosmetics and skin-care industries



**Hermetic Solutions Group** – supplier of mission critical, hermetic (airtight) electronic enclosures and components



Monroe Engineering Holdings – supplier of custom and standard hardware and component products for OEMs, as well as MRO applications



**Burton Plumbing Services** – provider of HVAC and plumbing services to residential and commercial customers